

## STATE OF WEST VIRGINIA



# PUBLIC EMPLOYEES INSURANCE AGENCY

**Financial Plan** 

**Fiscal Years 2007-2011** 

December 2006



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Finance Board
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#### Ladies and Gentlemen:

I, Dave Bond, am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, and the Managing Partner in the firm of CCRC Actuaries, LLC ("CCRC Actuaries").

CCRC Actuaries has been retained by the Finance Board ("Board") of the West Virginia Public Employees Insurance Agency ("Agency") to assist it as provided under the West Virginia Public Employees Insurance Act ("Act") as amended by Senate Bill 702 in 1998 and by House Bill 4654 ("HB 4654") in 2006. As provided under the Act, the Board has retained CCRC Actuaries to review the financial plan prepared and proposed by the Board for the fiscal year ending June 30, 2007 ("FY 2007") and to provide quarterly financial reports. In addition, the analysis is to be on an accrued and incurred reporting basis for a projection period of five years.

Accordingly, CCRC Actuaries has additionally provided preliminary forecasts for the fiscal years ending June 30, 2008 ("FY 2008"), June 30, 2009 ("FY 2009"), June 30, 2010 ("FY 2010"), and June 30, 2011 ("FY 2011"). This opinion of plan adequacy is based on the projections through FY 2011, using updated future revenue and plan modifications provided by the Finance Board in the plan adopted in December 2006.

Under the Act, it is the Board's responsibility to prepare a proposed financial plan designed to generate revenues sufficient to meet all insurance program and administrative costs of the West Virginia Public Employees Insurance Agency. Under the amended Act, the Board must provide a financing plan in which the State Fund revenue costs are financed 81% by State employers and 19% by State employees in FY 2007, and 80% by State employers and 20% by State employees in FY 2008 through FY 2011. This calculation is mandated by the PEIA enabling legislation to include all premium revenue contributed by State employers and State employees. It should be noted that the forecasts are on a combined basis for the Public Employee Insurance Agency and the West Virginia Retiree Health Benefit Trust Fund. The West Virginia Retiree Health Benefit Trust Fund will assume the financial liabilities of retiree programs currently under PEIA effective July 1, 2007.

In FY 2007, PEIA will receive a Direct Transfer of \$6.7 million to offset the loss of employee premiums. It is also the Board's responsibility to review actual costs incurred, any revised cost estimates, expenditures, and other factors affecting the fiscal stability of the plan and to make any modifications to the plan necessary to insure that the total financial requirements of the Agency for the fiscal year are met. We have been requested to review the proposed financial plan, and as supported by our work, to render an opinion stating whether the plan may be reasonably expected to generate sufficient revenues to meet estimated insurance program and administrative costs of the Agency through FY 2011.

It should be noted that the projections in this report continue to include substantial anticipated savings from the enactment of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 ("Medicare Part D"). Under Medicare Part D, PEIA has elected the Retiree Drug Subsidy ("RDS") option and initially received 28% of Medicare drug expenditures between \$250 and \$5,000 for individual in 2006. PEIA received \$8,090,995 as a RDS participant from CMS in Fiscal Year 2006. In future years, we have assumed that Medicare Part D revenue to be approximately \$20,000,000 in Fiscal Year 2007 and \$23,000,000 in Fiscal Year 2008 and increasing thereafter based on increasing Medicare enrollment and prescription drugs inflation trends.

The Medicaid/PEIA Hospital Bill has been extended and is anticipated to continue to provide PEIA with hospital savings. These hospital savings are assumed to increase by the medical trend assumptions in future years through Fiscal Year 2008. We are assuming that the Bill will terminate at the end of Fiscal Year 2008 and hospital reimbursement will resume to previous levels which will increase plan expense, which will be somewhat offset by the assumed Direct Transfer of \$6,000,000 in FY 2009 and later years.

In preparing the plan, CCRC Actuaries utilized information concerning the plan's prior experience, covered individuals, plan revenues, plan benefits, plan administrative costs, and other expenses. This information was developed and provided by the Agency, the plan's third party administrators and other sources. In our review, we completely relied on the accuracy of this information and did not perform any due diligence on the information.

It should be noted that since the adoption of the financial plan in December 2005, PEIA has experienced favorable claim expense. In the circumstances, and subject to the conditions described herein, based on our review, we believe the Financial Plan approved by the Board for FY 2006 through FY 2011 may be reasonably expected to generate sufficient revenues, when combined with the existing surplus, to meet estimated insurance program and administrative costs of the Agency. In addition, we are forecasting that PEIA will meet the 80%/20% cost share requirement for State revenue in FY 2008 based on the scheduled revenue increases of the financial plan approved and amended by the Finance Board in December 2006.

This conclusion is based on significant revenue increases in employer and employee premiums in later fiscal years of the Plan through FY 2011 as approved by the Board in December 2006. It should be again noted that this report has not been adjusted for the partitioning of transactions included herein that may take place as a result of the creation of the West Virginia Retiree Health Benefit Trust Fund.

The preparation of any estimate of future health costs requires consideration of a broad array of complex social and economic events. This report contemplates significant financial savings impact resulting from the implementation of Medicare Part D. Changes in reimbursement methodology, the emergence of new and expensive medical procedures and prescription drugs options, and the continuing evolution of the framework of the managed care options, as are contemplated in the Board's proposed plan, increase the level of uncertainty of such estimates. As such, the estimate of insurance program costs contains considerable uncertainty and variability and actual experience may not conform to the assumptions used.

Dave Bond, F.S.A., M.A.A.A. Managing Partner

Brad Paulin

Dave Bond

Bradley Paulis Reviewing Partner

## West Virginia Public Employees Insurance Agency Report of Independent Actuary Financial Plan for FY 2007 – FY 2011

## **OVERVIEW**

This report analyzes revenues and expenses related to funding the life and health insurance benefits of active and retired employees of the State and various related agencies, together with their dependents. This report is intended for the sole use of the Finance Board, and any other use requires written approval by CCRC Actuaries.

This report was compiled, based upon claims data collected by PEIA's third party administrators through October 2006 for prescription drugs and medical claims. Enrollment data was provided at special request from PEIA as was information on administrative expenses, managed care capitations, and plan revenues. Revenue assumptions are based on premium rates, assumed interest income and significant general and special revenue allocations provided by the Governor, some which have not been approved by the legislature. In addition, some information became available through presentations made at the Finance Board meetings, which has been used in arriving at our conclusions.

The State of West Virginia Public Employees Insurance Agency Act establishes the actuarial reporting requirements for PEIA as the incurred basis for medical claims and capitations and on an accrued basis for administrative expenses and revenue. In addition, the Act was amended in Senate Bill 702 in 1998 to include reporting on a projection period of not to exceed five years and to include an accrual and incurred basis for revenues and expenses. At the request of the Finance Board, the reporting basis is based upon the division of employees and retirees into three funds: Active Local Employee Fund, Retired Employee Fund and State Employee Fund. The Active Local Fund represents local governmental agencies, county governmental agencies and other public entities. The Retiree Fund represents all state and local agency retirees and their survivors. The State Fund represents active state employees, colleges and university employees and county boards of education employees. The Active Local Fund, Retirees Fund, and the State Fund are allocated administrative costs and retiree subsidy costs based on each fund's proportionate total revenue levels.

## **KEY ASSUMPTIONS**

#### A. Enrollment Changes

These projections include the assumption that Preferred Provider Benefit and managed care enrollment will not change from November 2006 enrollment levels for the duration of these forecasts for active employees. However, the PEIA Finance Board has requested for the projection to assume retiree enrollment growth consistent with the experience of the plan. These projections assume that the Retiree Fund will annually have 1,000 additional retirees. While we have recently observed a net increase of 810 retirees from June 2006 to November 2006, we note that from June 2004 through June 2006, the average annual increase in retirees was 1,032, approximating our current assumption.

In aggregate, November 2006 enrollment has increased by 802 coverages since the end of FY 2006. Aggregate Preferred Provider Benefit enrollment has increased by 929 in total over the same period, while managed care enrollment continues to cover fewer participants, with 127 fewer coverages. The most significant enrollment changes in FY 2007 include the previously mentioned increase of 810 total retiree coverages. In the State Fund, there continues to be a transfer of coverage from managed care to Preferred Provider Benefit coverage with overall active State enrollment declining by 5 coverages from the end of FY 2006 to November 2006. The following chart summarizes the current enrollment as of the selected monthly billing dates of June 2005, June 2006 and November 2006 for purposes of comparison:

PEIA		Preferre	ed Provider	Benefit	M	anaged Car	ged Care		
Fund	Coverage	Jun-05	Jun-06	Nov-06	Jun-05	Jun-06	Nov-06		
State Active	Single	18,783	18,838	19,199	3,476	3,388	3,417		
	Children	4,948	4,933	4,944	708	673	643		
	<u>Family</u>	30,993	30,737	30,457	4,382	4,105	4,009		
	Total	54,724	54,508	54,600	8,566	8,166	8,069		
Local Active	Single	3,549	3,767	3,755	383	376	365		
	Children	592	594	574	155	157	151		
	<u>Family</u>	4,397	4,503	4,559	103	119	109		
	Total	8,538	8,864	8,888	641	652	625		
Retirees	Medicare Single	15,714	16,007	16,121	-	-	-		
	Medicare Family	9,153	9,385	9,555	<u>-</u>	<u>-</u>	<u>-</u>		
	Medicare Total	24,867	25,392	25,676	-	-	-		
	Non Medicare Single	2,696	2,914	3,133	183	191	188		
	Non Medicare Family	3,997	4,234	4,544	175	181	181		
	Non Medicare Total	6,693	7,148	7,677	358	372	369		
	Retiree Total	31,560	32,540	33,353	358	372	369		
Plan Total		94,822	95,912	96,841	9,565	9,190	9,063		

## B. Changes in Claim Backlog

The medical claim backlog has been relatively stable throughout Fiscal Year 2006 and Fiscal Year 2007.

Month	Average Backlog
T. 1. 2001	(0.000
July 2001	68,000
August 2001	72,000
September 2001	81,000
October 2001	74,000
November 2001	97,000
December 2001	113,000
January 2002	80,000
February 2002	70,000
March 2002	72,000
April 2002	63,000
May 2002	71,000
June 2002	73,000
July 2002	93,000
August 2002	95,000
September 2002	85,000
October 2002	74,000
November 2002	68,000
December 2002	79,000
January 2003	88,000
February 2003	84,000
March 2003	86,000
April 2003	78,000
May 2003	72,000
June 2003	65,000
July 2003	68,000
August 2003	69,000
September 2003	70,000
October 2003	79,000
November 2003	75,000
December 2003	83,000
January 2004	86,000
February 2004	82,000
March 2004	81,000
April 2004	82,000
May 2004	78,000
June 2004	73,000

Month	Average Backlog
July 2004	81,000
August 2004	77,000
September 2004	76,000
October 2004	75,000
November 2004	71,000
December 2004	80,000
January 2005	73,000
February 2005	83,000
March 2005	84,000
April 2005	84,000
May 2005	78,000
June 2005	83,000
July 2005	89,000
August 2005	92,000
September 2005	82,000
October 2005	77,000
November 2005	71,000
December 2005	85,000
January 2006	81,000
February 2006	85,000
March 2006	86,000
April 2006	79,000
May 2006	84,000
June 2006	81,000
July 2006	67,000
August 2006	80,000
September 2006	80,000
October 2006	69,000
November 2006	54,000

## C. Trend Analysis

CCRC Actuaries performed the detailed medical and prescription drugs trend analysis in the report titled, "Medical & Prescription Drugs Claims Trend Report - September, 2006". This report includes the detailed trend analysis of PEIA experience by medical and prescription drugs category and whether PEIA or Medicare was primary. Based on the analysis, we have reduced the FY 2007 Non-Medicare medical claim trend to 6.5% and the FY 2007 Medicare medical claim trend to 6.0%. Based on PEIA's favorable prescription drug experience, we have reduced our trend assumption for all prescription drugs coverage to 12.0% in FY 2007.

The current projection assumes the trends on the following table:

Claim Type	Previous Assumption FY 2007 Trend	Updated Assumption FY 2007 Trend			
Non-Medicare – Medical	8.5%	6.5%			
Non-Medicare – Drugs	17.0%	12.0%			
Medicare – Medical	9.0%	6.0%			
Medicare – Drugs	17.0%	12.0%			

In addition, we have assumed that trends will remain the same for FY 2008 and then increase by 0.5% in each successive Fiscal Year beginning in FY 2009. At the Finance Board's request the baseline trend assumptions have been established to reflect the most likely or expected trends. In order to provide information on the impact of varying trend assumptions, two alternative trend scenarios were developed. The Optimistic Scenario incorporates trend assumptions 2.0% below the Baseline Scenario and the Pessimistic Scenario incorporates trend assumptions 2.0% above the Baseline Scenario.

The following chart summarizes the trend results observed for the plan using data through October 2006. It is important to note that these trends <u>have not</u> been adjusted to reflect savings as a result of the expansion of the drug rebate program or the claim savings due to changes in provider reimbursement methodologies nor changes in the benefit structure. In developing the claim cost projection, we have reflected for benefit and reimbursement changes as an adjustment to the gross trend assumption.

#### **PEIA Historical Trends**

Fiscal	Medical	Medical	Drugs	Drugs	
<b>Year</b>	<b>Medicare</b>	Non-Medicare	<b>Medicare</b>	Non-Medicare	<u>Total</u>
1994	5%	3%	15%	20%	6%
1995	5%	9%	12%	18%	7%
1996	12%	12%	15%	31%	15%
1997	3%	10%	7%	19%	10%
1998	4%	-3%	8%	4%	0%
1999	4%	3%	15%	22%	8%
2000	9%	-6%	-10%	-15%	-6%
2001	6%	17%	30%	35%	20%
2002	3%	5%	19%	17%	8%
2003	3%	1%	13%	15%	6%
2004	12%	10%	13%	10%	10%
2005	6%	6%	13%	12%	8%
2006	6%	2%	8%	9%	5%

## D. Enrollment, Claim, Expense and Revenue Assumptions

Using PEIA paid claim data through October 2006 for medical claims and for prescription drugs claims, average annualized incurred unit claim costs were developed for the State Fund, the Local Fund and the Retiree Fund for both self-funded and managed care coverages. CCRC Actuaries has developed the claim cost on an adjusted exposure basis using the respective expected claim cost for each coverage type. The adjusted exposure methodology weights the expected claim cost under each coverage type for single, member and children, and family coverages based on observed differences in health care cost. For example, under this methodology single coverage types are given a weight of 1.0 exposure, whereas member and children coverages are given a greater weighting based on historical expected health care cost relationships. The methodology results in different weighting for coverages whether PEIA is primary or secondary payor to Medicare. Based on this methodology, the result of FY 2006 and the projection of FY 2007 claims and expenses are summarized in the following charts. It should be noted that all of these numbers are on a per policy basis.

Fiscal Yea	ar 2006 Result		Revenue					Expenses				
Fund	Program	Policies	Eı	nployer	E	Monthly Employee remiums	I	Aonthly Medical Costs		•	Monthly Capitation Costs	
State	PPB <u>Managed Care</u> Total	54,496 8,219 62,715	\$	556 534		108 128	\$	352	\$	121	\$ 493	
Local	PPB <u>Managed Care</u> Total	8,724 641 9,365	\$ \$	_	\$ \$	-	\$	327	\$	105	\$ 425	
Retiree	PPB - Medicare  PPB - Non-Medicare  PPB - Total  Managed Care  Total	25,252 7,162 32,414 362 32,776	\$	-	\$ \$	147 454	\$ \$	161 371 207		224 190 216	\$ 958	

Fiscal Yea	ar 2007 Projection		Revenue						E	xpenses	1
Fund	Program	Policies	Em	ployer	E	Monthly mployee remiums	N	Ionthly Medical Costs		•	Monthly Capitation Costs
State	PPB <u>Managed Care</u> Total	54,426 8,018 62,444	\$	560 553	\$ \$	127 132	\$	362	\$	131	\$ 555
Local	PPB <u>Managed Care</u> Total	8,860 627 9,487	\$ \$	639 611	\$ \$	-	\$	350	\$	117	\$ 478
Retiree	PPB - Medicare  PPB - Non-Medicare  PPB - Total  Managed Care  Total	25,744 7,736 33,480 369 33,849	\$	-	\$ \$	161 433	\$ \$ \$	164 462 233		246 228 242	\$ 1,034

Projected plan revenues, administrative expenses, life insurance premiums, and the amount to be spent on wellness programs were provided by PEIA. Interest income is currently allocated to each fund based on average reserve levels for each fund. The following charts summarize the additional revenues from employers, employees, retirees, Medicare Part D reimbursements and direct transfers assumed in the report.

#### **Board Decisions – December 2006**

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
Source	2007	2008	2009	2010	2011
<b>Additional State</b>					
<b>Employer Revenue</b>	\$5,000,000	\$0	\$30,000,000	\$40,000,000	\$55,000,000
Additional Local					
Agency Revenue	\$2,000,000	\$0	\$2,000,000	\$11,000,000	\$11,000,000
Additional Employee					
Premiums	\$11,700,000	\$0	\$7,500,000	\$10,000,000	\$13,800,000
Additional Retiree					
Premiums	\$4,100,000	(\$9,200,000)	\$4,700,000	\$6,600,000	\$9,600,000
Medicare Part D					
Revenue	\$20,000,000	\$23,000,000	\$27,000,000	\$32,000,000	\$38,000,000
Direct Transfer	\$6,700,000	\$0	\$6,000,000	\$6,000,000	\$6,000,000

Under H. B. 4654, Public Employees Insurance Agency Finance Board is allowed to delay the eighty-twenty split between employer and employee due to a partial offset by a legislative appropriation. As a result, the scheduled employee premium increase of \$18,400,000 has been reduced by \$6,700,000 to \$11,700,000 in Fiscal Year 2007. Based on Finance Board input, this projection assumes that retiree premium percentage increases in the future will be identical to active employee premium percentage increases for Fiscal Year 2008 and later years. Medicare retiree premiums have been reduced to offset benefit design changes in the program in Fiscal Year 2008.

Future fiscal year state revenue increases will require legislative appropriation. Additional local agency revenue represents premium increases to be charged to local agencies. Additional employee premiums represent employee premiums paid by active employees participating in the State Fund. Additional retiree premiums represent premiums paid by retirees either directly or through Sick and Annual Leave credits.

In addition, PEIA management has assumed that the Retiree Premium Assistance Program will grow as a direct result from the required retiree premium increases in the Financial Plan. The program's cost is currently projected to grow from approximately \$3.5 million in FY 2007 to approximately \$5.3 million in FY 2011, based on the Finance Board's direction and projected retiree enrollment growth in the financial plan.

#### E. Provider Reimbursement Changes

The projections assume significant revenue from Medicare Part D and the Medicaid/PEIA Hospital Bill. We have assumed that PEIA's continual participation in the Retiree Drug Subsidy program under Medicare Part D will result in revenue of approximately \$20,000,000 in Fiscal Year 2007 and \$23,000,000 in Fiscal Year 2008 and increasing thereafter based on increasing Medicare enrollment and prescription drugs inflation trends.

The Medicaid/PEIA Hospital Bill has been extended and is anticipated to continue to provide PEIA with hospital savings. These hospital savings are assumed to increase by the medical trend assumptions in future years through Fiscal Year 2008. We are assuming that the Bill will terminate at the end of Fiscal Year 2008 and hospital reimbursement will resume to previous levels which will increase plan expense, and will be somewhat offset by the assumed Direct Transfer of \$6,000,000 in Fiscal Year 2009.

## **FISCAL YEAR 2007 FORECAST**

The financial forecast for FY 2007 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2007, projects accrued revenue of \$702,505,955 and incurred plan expenses of \$662,058,692 to produce a fiscal year surplus of \$40,447,263. It was last projected to be a surplus of \$33,694,069 in the Fiscal Year 2006 Financial Report dated September 2006.

Under the Baseline Scenario, FY 2007 is projected to end with a reserve of \$258,994,605, which represents 37% of projected expenditures in FY 2008. This projected reserve clearly meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$264,719,236 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$253,301,620.

#### FISCAL YEAR 2008 FORECAST

The financial forecast for FY 2008 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2008, projects accrued revenue of \$695,046,681 and incurred plan expenses of \$704,095,245 to produce a fiscal year deficit of (\$9,048,564). It was last projected to be a deficit of (\$11,485,294) in the Fiscal Year 2006 Financial Report dated September 2006. In FY 2008, Medicare premiums will reduce by approximately \$22 per month per retiree to offset adapted benefit design changes for Medicare retirees.

Under the Baseline Scenario, FY 2008 is projected to end with a reserve of \$249,946,041, which represents 32% of projected expenditures in FY 2009. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$272,911,481 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$226,822,879.

#### **FISCAL YEAR 2009 FORECAST**

The financial forecast for FY 2009 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2009, projects accrued revenue of \$753,325,431 and incurred plan expenses of \$793,431,765 to produce a fiscal year deficit of (\$40,106,334). It was last projected to be a deficit of (\$56,457,393) in the Fiscal Year 2006 Financial Report dated September 2006.

Under the Baseline Scenario, FY 2009 is projected to end with a reserve of \$209,839,707, which represents 24% of projected expenditures in FY 2010. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$265,142,089 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$153,441,363.

## **FISCAL YEAR 2010 FORECAST**

The financial forecast for FY 2010 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2010, projects accrued revenue of \$829,658,704 and incurred plan expenses of \$872,358,747 to produce a fiscal year deficit of (\$42,700,043). It was last projected to be a deficit of (\$49,273,151) in the Fiscal Year 2006 Financial Report dated September 2006.

Under the Baseline Scenario, FY 2010 is projected to end with a reserve of \$167,139,664, which represents 17% of projected expenditures in FY 2011. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$272,270,207 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$58,555,235.

#### FISCAL YEAR 2011 FORECAST

The financial forecast for FY 2011 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2011, projects accrued revenue of \$929,854,775 and incurred plan expenses of \$963,572,039 to produce a fiscal year deficit of (\$33,717,264). It was last projected to be a deficit of (\$3,294,618) in the Fiscal Year 2006 Financial Report dated September 2006.

Under the Baseline Scenario, FY 2011 is projected to end with a reserve of \$133,422,401, which represents 13% of projected expenditures in FY 2012. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$309,527,681 and under the Pessimistic Scenario, the ending reserve is expected to decrease to (\$50,806,381).

## **LITIGATION**

The forecasts presented in the attached tables do not contemplate any additional revenues or expenses to be generated from litigation activities.

## **SUMMARY**

With projected changes to the Plan as adopted in the Financial Plan by the PEIA Finance Board, we are forecasting that the Plan will meet the 10% reserve target through the projection period ending with the Fiscal Year 2011 using the Baseline assumptions. These projections are based on significant Medicare Part D subsidies and significant revenue increases projected by PEIA and are contingent on legislative approval. These forecasts are based on assumptions including the estimated cost and savings of plan changes, expected trend levels and exposure levels. The continued enrollment changes of the managed care options, changes in physician, ambulatory and hospital provider reimbursement; possible changes in methodology of managed care premium calculation; and changes in the prescription drugs program, can be expected to further exacerbate the difficulty of projecting future medical and drugs claim levels and lags. These projections do not incorporate any anticipated effects of national or state health care reform, such as Medicare and Medicaid reform. On the national level, it would not be surprising to see significant changes in the Medicare Part D program, which will impact PEIA financial projections. As such, actual results deviating from those amounts projected in these pages should not be unexpected. With the legislatively mandated requirement of a five-year projection, it should be assumed that constant modifications would be required.

## WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2007

## PERIOD 7/1/2006 - 6/30/2007

	Active Local Fund	Retirees Fund	State Fund	PEIA Total
Revenues  Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement  Total Revenue	\$ 67,886,700 4,600,641 - - 1,152,958 - 318,036 445,018 - 74,403,353	\$ - 64,664,407 1,917,311 - 4,097,755 - 20,000,000 90,679,473	\$ 365,428,162 53,191,662 83,237,542 12,714,442 6,700,000 9,265,246 - 1,272,144 5,613,931 - 537,423,129	\$ 433,314,862 57,792,303 147,901,949 14,631,753 6,700,000 10,418,204 4,097,755 1,590,180 6,058,949 20,000,000
Program Expenses  Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund  Total Expenses	\$ 37,243,671 12,427,591 3,598,722 2,427,663 792,022 199,074 - 176,663 56,865,406	\$ 93,432,008 97,281,004 4,577,952 4,236,035 674,975 - 3,497,200 678,300 204,377,474	\$ 236,134,372 85,808,267 53,444,175 17,542,213 5,303,246 1,438,502 - 1,145,037 400,815,812	\$ 366,810,051 195,516,862 61,620,849 24,205,911 6,770,243 1,637,576 3,497,200 2,000,000
Retiree Subsidy Allocations	\$ 13,826,653	\$ (113,698,001)	\$ 99,871,348	\$ -
Fiscal Year Results  Beginning Plan Reserve  Ending Plan Reserve	\$ 3,711,294 22,506,324 26,217,618	\$ 	\$ 36,735,969 196,041,018 232,776,987	\$ 40,447,263 218,547,342 258,994,605

## KEY ASSUMPTIONS

Additional State Employer Premiums	\$ 5,000,000	Claim ai	nd Other Expense Trends	
Additional Local Agency Revenue	\$ 2,000,000	<u>Eligibility</u>	<u>Medical</u>	<u>Drugs</u>
Additional State Employee Premiums	\$ 11,700,000	Non-Medicare	6.5%	12.0%
Additional Retiree Premiums	\$ 4,100,000	Medicare	6.0%	12.0%
Direct Transfers	\$ 6,700,000	Capitations		10.0%
Number of Net New Retirees	1,000	Administrative Expense		5.0%

## WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2008

## PERIOD 7/1/2007 - 6/30/2008

		Active						
		Local		Retirees		State		PEIA
		Fund		Fund		Fund		Total
Dovomuse								
Revenues Employer Premiums - PPB	\$	67,886,700	\$	_	\$	365,428,162	\$	433,314,862
Employer Premiums - MCO	ψ	4,600,641	Φ	_	Φ	53,191,662	Φ	57,792,303
Employee Premiums - PPB		-		58,596,434		83,237,542		141,833,976
Employee Premiums - MCO		_		1,742,414		12,714,442		14,456,856
Direct Transfers		-		-		-		-
Investment Income		1,325,268		_		10,840,287		12,165,555
Retiree Subsidy Revenue		-		4,786,997		-		4,786,997
COBRA Premiums		327,437		-		1,309,746		1,637,183
Administrative Fees		445,018		-		5,613,931		6,058,949
Medicare RDS Reimbursement		-		23,000,000		-		23,000,000
Total Revenue	\$	74,585,064	\$	88,125,845	\$	532,335,772	\$	695,046,681
Program Expenses  Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund  Total Expenses	\$	39,589,778 13,277,567 3,778,658 2,549,047 831,623 199,074 - 176,509 60,402,256	\$	94,135,849 109,557,835 4,806,850 4,447,836 708,724 - 4,196,640 680,074 218,533,808	\$	250,852,227 91,620,918 56,116,384 18,419,324 5,568,409 1,438,502 - 1,143,417 425,159,181	\$	384,577,854 214,456,320 64,701,892 25,416,207 7,108,756 1,637,576 4,196,640 2,000,000 704,095,245
Retiree Subsidy Allocations	\$	16,025,955	\$	(130,407,963)	\$	114,382,008	\$	-
Fiscal Year Results	\$	(1,843,147)	\$	-	\$	(7,205,417)	\$	(9,048,564)
Beginning Plan Reserve		26,217,618		-		232,776,987		258,994,605
Ending Plan Reserve	\$	24,374,471	\$	-	\$	225,571,570	\$	249,946,041

#### **KEY ASSUMPTIONS**

Additional State Employer Premiums	\$ -	Claim and Other Expense Trends					
Additional Local Agency Revenue	\$ -	<u>Eligibility</u>	<u>Medical</u>	<u>Drugs</u>			
Additional State Employee Premiums	\$ -	Non-Medicare	6.5%	12.0%			
Additional Retiree Premiums	\$ (9,200,000)	Medicare	6.0%	12.0%			
Direct Transfers	\$ -	Capitations		5.0%			
Number of Net New Retirees	1,000	Administrative Expense		5.0%			

## WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2009

## PERIOD 7/1/2008 - 6/30/2009

	Active Local Fund	Retirees Fund	State Fund	PEIA Total
Revenues Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement Total Revenue	\$ 69,759,764 4,727,578 - - 1,274,734 - 337,115 445,018 - 76,544,209	\$ - 66,330,333 1,971,322 - 5,592,170 - 27,000,000 100,893,825	\$ 391,616,231 57,003,593 89,743,729 13,708,255 6,000,000 10,853,198 - 1,348,460 5,613,931 - 575,887,397	\$ 461,375,995 61,731,171 156,074,062 15,679,577 6,000,000 12,127,932 5,592,170 1,685,575 6,058,949 27,000,000 753,325,431
Program Expenses  Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund  Total Expenses	\$ 42,271,291 14,907,434 4,156,524 2,676,499 873,204 199,074 - 168,188 65,252,214	\$ 107,078,773 126,221,254 5,287,535 4,670,228 744,160 - 4,532,371 686,238 249,220,559	\$ 286,592,079 102,867,696 61,728,022 19,340,290 5,846,829 1,438,502 - 1,145,574 478,958,992	\$ 435,942,143 243,996,384 71,172,081 26,687,017 7,464,193 1,637,576 4,532,371 2,000,000 793,431,765
Retiree Subsidy Allocations	\$ 17,401,905	\$ (148,326,734)	\$ 130,924,829	\$ -
Fiscal Year Results  Beginning Plan Reserve  Ending Plan Reserve	\$ (6,109,910) 24,374,471 18,264,561	\$ 	\$ (33,996,424) 225,571,570 191,575,146	\$ (40,106,334) 249,946,041 209,839,707

## KEY ASSUMPTIONS

Additional State Employer Premiums	\$ 30,000,000	Claim a	nd Other Expense Trends	
Additional Local Agency Revenue	\$ 2,000,000	Eligibility	<u>Medical</u>	<u>Drugs</u>
Additional State Employee Premiums	\$ 7,500,000	Non-Medicare	7.0%	12.5%
Additional Retiree Premiums	\$ 4,700,000	Medicare	6.5%	12.5%
Direct Transfers	\$ 6,000,000	Capitations		10.0%
Number of Net New Retirees	1,000	Administrative Expense		5.0%

## WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2010

## PERIOD 7/1/2009 - 6/30/2010

	Active Local Fund	Retirees Fund	State Fund	PEIA Total
Revenues  Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement  Total Revenue	\$ 80,061,614 5,425,728 - - 1,092,745 - 347,080 445,018 - 87,372,185	\$ - 76,515,704 2,272,401 - 6,532,773 - 32,000,000 117,320,878	\$ 426,533,657 62,086,168 98,418,645 15,033,338 6,000,000 9,891,584 - 1,388,319 5,613,931 - 624,965,642	\$ 506,595,271 67,511,896 174,934,349 17,305,739 6,000,000 10,984,329 6,532,773 1,735,398 6,058,949 32,000,000 829,658,704
Program Expenses  Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund  Total Expenses	\$ 45,345,868 16,811,936 4,572,176 2,810,324 916,865 199,074 - 165,825 70,822,068	\$ 118,101,373 145,972,208 5,816,288 4,903,739 781,368 - 4,894,961 704,499 281,174,436	\$ 307,437,183 116,009,582 67,900,824 20,307,305 6,139,171 1,438,502 - 1,129,676 520,362,243	\$ 470,884,424 278,793,726 78,289,288 28,021,368 7,837,404 1,637,576 4,894,961 2,000,000 872,358,747
Retiree Subsidy Allocations	\$ 20,097,548	\$ (163,853,558)	\$ 143,756,010	\$ -
Fiscal Year Results  Beginning Plan Reserve  Ending Plan Reserve	\$ (3,547,431) 18,264,561 14,717,130	\$ 	\$ (39,152,611) 191,575,146 152,422,535	\$ (42,700,043) 209,839,707 167,139,664

## KEY ASSUMPTIONS

Additional State Employer Premiums	\$ 40,000,000	Claim a	nd Other Expense Trends	
Additional Local Agency Revenue	\$ 11,000,000	Eligibility	<u>Medical</u>	<u>Drugs</u>
Additional State Employee Premiums	\$ 10,000,000	Non-Medicare	7.5%	13.0%
Additional Retiree Premiums	\$ 6,600,000	Medicare	7.0%	13.0%
Direct Transfers	\$ 6,000,000	Capitations		10.0%
Number of Net New Retirees	1,000	Administrative Expense		5.0%

## WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2011

## PERIOD 7/1/2010 - 6/30/2011

	Active Local Fund	Retirees Fund	State Fund	PEIA Total
Revenues Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement Total Revenue	\$ 90,363,463 6,123,878 - - 1,009,290 - 357,339 445,018 - 98,298,988	\$ - 90,550,106 2,686,729 - 7,631,585 - 38,000,000 138,868,420	\$ 474,545,116 69,074,708 110,390,030 16,861,954 6,000,000 8,772,273 - 1,429,355 5,613,931 - 692,687,367	\$ 564,908,579 75,198,586 200,940,136 19,548,683 6,000,000 9,781,563 7,631,585 1,786,694 6,058,949 38,000,000
Program Expenses  Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund  Total Expenses	\$ 48,870,890 19,043,840 5,029,394 2,950,840 962,708 199,074 - 163,477 77,220,223	\$ 130,758,462 169,457,887 6,397,917 5,148,926 820,436 - 5,286,558 722,648 318,592,834	\$ 331,336,224 131,410,675 74,690,907 21,322,670 6,446,129 1,438,502 - 1,113,875 567,758,982	\$ 510,965,576 319,912,402 86,118,218 29,422,436 8,229,273 1,637,576 5,286,558 2,000,000 963,572,039
Retiree Subsidy Allocations	\$ 22,335,060	\$ (179,724,414)	\$ 157,389,354	\$ -
Fiscal Year Results  Beginning Plan Reserve  Ending Plan Reserve	\$ (1,256,295) 14,717,130 13,460,835	\$ 	\$ (32,460,969) 152,422,535 119,961,566	\$ (33,717,264) 167,139,665 133,422,401

## KEY ASSUMPTIONS

Additional State Employer Premiums	\$ 55,000,000	Claim an	nd Other Expense Trends	
Additional Local Agency Revenue	\$ 11,000,000	<u>Eligibility</u>	<u>Medical</u>	<u>Drugs</u>
Additional State Employee Premiums	\$ 9,600,000	Non-Medicare	8.0%	13.5%
Additional Retiree Premiums	\$ 13,800,000	Medicare	7.5%	13.5%
Direct Transfers	\$ 6,000,000	Capitations		10.0%
Number of Net New Retirees	1,000	Administrative Expense		5.0%